

# Mary Kay Goals 2015

**F**ollow **O**ne **C**ourse **U**ntil **S**uccessful **d**evelops **EXCELLENCE!!**

Name \_\_\_\_\_ Current Title \_\_\_\_\_ Month \_\_\_\_\_

Biggest Move-UP Goal \_\_\_\_\_ Move-Up Goal This Month \_\_\_\_\_

★Star★ Goal \_\_\_\_\_ Wholesale Goal \$ \_\_\_\_\_

Guest/Interviews Goal \_\_\_\_\_ New Faces Goal \_\_\_\_\_

Team Building Goal \_\_\_\_\_ Team Production Goal \_\_\_\_\_

Monthly/Weekly Retail Sales Goal \$ \_\_\_\_\_ / \$ \_\_\_\_\_

Paste  
Star Consultant Goal  
Prize Here

**Powerfully Outrageous Performance**

	Personal Appointments New Faces	Sales	Thank You Note	Customer Service Call	RE-Booking	Career Talk		Personal Appointments New Faces	Sales	Thank You Note	Customer Service Call	RE-Booking	Career Talk
1							26						
2							27						
3							28						
4							29						
5							30						
6							31						
7							32						
8							33						
9							34						
10							35						
11							36						
12							37						
13							38						
14							39						
15							40						
16							41						
17							42						
18							43						
19							44						
20							45						
21							46						
22							47						
23							48						
24							49						
25							50						

Monthly Results: Sales \_\_\_\_\_ Classes \_\_\_\_\_ Basics \_\_\_\_\_ Bookings \_\_\_\_\_

Perfect Start goal – Power Start Goal – Power Surge Goal – Cream of the Crop





# **Seminar Tracking!**

<b>Quarter</b>	<b>Sapphire – Ruby – Diamond – Emerald</b>	<b>Cumulative</b>
<b>1</b>		
<b>2</b>		
<b>3</b>		
<b>4</b>		

## **Queens Court of Sales**

\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300

## **Queens Court of Recruiting**

Fill in name of each new recruit. Color with highlighter when Qualified.


## **Month In Review!**

To be filled out AFTER the month has ended!

- § How many Guests/Interviews \_\_\_\_\_ Did I meet or excel my goal? (Y/N) If not how can I fix it? \_\_\_\_\_
- § How Many New Faces Goal \_\_\_\_\_ Did I meet or excel my goal? (Y/N) If not how can I fix it? \_\_\_\_\_
- § Monthly Retail Sales goal \$ \_\_\_\_\_ Weekly \$ \_\_\_\_\_ Did I meet or excel my goal? (Y/N) If not how can I fix it? \_\_\_\_\_
- § Team Building Goal \_\_\_\_\_ Did I meet or excel my goal? (Y/N) If not how can I fix it? \_\_\_\_\_
- § Team Production Goal \_\_\_\_\_ Did I meet or excel my goal? (Y/N) If not how can I fix it? \_\_\_\_\_
- § Wholesale Goal \_\_\_\_\_ Did I meet or excel my goal? (Y/N) If not how can I fix it? \_\_\_\_\_
- § Star Consultant Goal \_\_\_\_\_ Did I meet or excel my goal? (Y/N) If not how can I fix it? \_\_\_\_\_
- § Did I do anything different this month to make my month run smoother? (Y/N) Explain \_\_\_\_\_