

CUSTOMERS ARE ALL AROUND YOU! But it may be easiest to start with people closest to you.

FIRST CONTACT:

- Mother
- Mother-in-law
- Close Personal Friends
- Sisters
- Sister-in-laws
- Aunts
- Cousins
- Father
- Brothers
- Uncles

While these people most likely will be the first ones to place orders with you, you can't stop there.
Your customer list must expand if you want to keep your business growing.

THEN TRY:

- Co-workers
- Online friends
- College friends
- Sorority sisters
- Former, current and new neighbors
- Place of worship contacts
- Local business owners
- Doctors, dentists and staff
- Lawyer
- Teachers
- Day care workers
- Baby sitters
- Peg groomers
- Housekeeper
- Maid of honor/Bridal attendants
- Florist
- Mothers of children's teammates
- Mothers of children's friends

NAME	ADDRESS	PHONE NUMBER	EMAIL ADDRESS
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			
10.			
11.			
12.			
13.			
14.			
15.			
16.			
17.			
18.			
19.			
20.			
21.			
22.			
23.			
24.			
25.			

NAME	ADDRESS	PHONE NUMBER	EMAIL ADDRESS
26.			
27.			
28.			
29.			
30.			
31.			
32.			
33.			
34.			
35.			
36.			
37.			
38.			
39.			
40.			
41.			
42.			
43.			
44.			
45.			
46.			
47.			
48.			
49.			
50.			
51.			
52.			
53.			
54.			
55.			
56.			
57.			
58.			